## Industry

Gross Sales
Deductions
Net Sales

Agriculture, Forestry, Fishing and Hunting (USA/CAN/MEX)

| 1119 | Other Crop Farming (USA/CAN/MEX) | $\$ 4,190,220$ | $\$ 3,907,896$ | $\$ 282,324$ |
| :--- | :--- | :--- | :--- | :--- |
| 1151 | Support Activities for Crop Production (USA/CAN/MEX) | $\$ 1,680,604$ | $\$ 1,561,613$ | $\$ 118,990$ |
| Agriculture, Forestry, Fishing and Hunting (USA/CAN/MEX) | $\$ 5,870,824$ | $\$ 5,469,509$ | $\$ 401,315$ |  |
| Mining, Quarrying, and Oil and Gas Extraction (USA/CAN/MEX) |  | $\$ 18$ |  |  |

Utilities (USA/CAN/MEX)

| 2211 Electric Power Generation, Transmission and Distribution | $\$ 100,255,826$ | $\$ 7,657,400$ | $\$ 92,598,426$ |
| :--- | :--- | :---: | :---: | :---: |
| 2212 Natural Gas Distribution | $\$ 6,842,984$ | $\$ 800,689$ | $\$ 6,042,295$ |
| 2213 Water, Sewage and Other Systems | $\$ 15,114,269$ | $\$ 7,714,368$ | $\$ 7,399,902$ |
| Utilities (USA/CAN/MEX) | $\$ 122,213,079$ | $\$ 16,172,456$ | $\$ 106,040,623$ |

Construction (USA/CAN/MEX)

| 2361 | Residential Building Construction (USA/CAN/MEX) | \$9,768,661 | \$0 | \$9,768,661 |
| :---: | :---: | :---: | :---: | :---: |
| 2362 | Nonresidential Building Construction (USA/CAN/MEX) | \$247,307,066 | \$12,761,690 | \$234,545,376 |
| 2371 | Utility System Construction (USA/CAN/MEX) | \$24,470,325 | \$433,443 | \$24,036,882 |
| 2372 | Land Subdivision (USA/CAN/MEX) | \$153,021 | \$0 | \$153,021 |
| 2373 | Highway, Street, and Bridge Construction (USA/CAN/MEX) | \$64,889,685 | \$0 | \$64,889,685 |
| 2379 | Other Heavy and Civil Engineering Construction (USA/CAN/MEX) | \$141,313,531 | \$42,020,273 | \$99,293,258 |
| 2381 | Foundation, Structure, and Building Exterior Contractors (USA/CAN/MEX) | \$11,983,206 | \$2,482,655 | \$9,500,551 |
| 2382 | Building Equipment Contractors (USA/CAN/MEX) | \$81,499,864 | \$38,679,404 | \$42,820,460 |


| 2383 | Building Finishing Contractors (USA/CAN/MEX) | $\$ 2,196,979$ | $\$ 55,830$ | $\$ 2,141,150$ |
| :--- | :--- | :--- | :--- | :--- |
| 2389 | Other Specialty Trade Contractors (USA/CAN/MEX) | $\$ 44,657,545$ | $\$ 23,381,735$ | $\$ 21,275,810$ |
| Construction (USA/CAN/MEX) | $\$ 628,239,885$ | $\$ 119,815,029$ | $\$ 508,424,856$ |  |

Sector 31-33 -- Manufacturing (USA/CAN/MEX)

| 3118 | Bakeries and Tortilla Manufacturing (USA/CAN/MEX) | \$4,299 | \$0 | \$4,299 |
| :---: | :---: | :---: | :---: | :---: |
| 3159 | Apparel Accessories and Other Apparel Manufacturing (USA/CAN/MEX) | \$765 | \$720 | \$45 |
| 3211 | Sawmills and Wood Preservation (USA/CAN/MEX) | \$11,587,029 | \$11,307,131 | \$279,897 |
| 3231 | Printing and Related Support Activities (USA/CAN/MEX) | \$11,206,889 | \$7,003,964 | \$4,202,925 |
| 3241 | Petroleum and Coal Products Manufacturing (USA/CAN/MEX) | \$36,254 | \$0 | \$36,254 |
| 3259 | Other Chemical Product and Preparation Manufacturing (USA/CAN/MEX) | \$1,626 | \$0 | \$1,626 |
| 3272 | Glass and Glass Product Manufacturing (USA/CAN/MEX) | \$393 | \$0 | \$393 |
| 3273 | Cement and Concrete Product Manufacturing (USA/CAN/MEX) | \$48,164 | \$20,205 | \$27,959 |
| 3279 | Other Nonmetallic Mineral Product Manufacturing (USA/CAN/MEX) | \$4,414,314 | \$2,513,382 | \$1,900,932 |
| 3322 | Cutlery and Handtool Manufacturing (USA/CAN/MEX) | \$12,332 | \$12,332 | \$0 |
| 3323 | Architectural and Structural Metals Manufacturing (USA/CAN/MEX) | \$27,652,362 | \$23,437,744 | \$4,214,618 |
| 3331 | Agriculture, Construction, and Mining Machinery Manufacturing (USA/CAN/MEX) | \$8,772,276 | \$3,607,854 | \$5,164,421 |
| 3332 | Industrial Machinery Manufacturing (USA/CAN/MEX) | \$5,205,571 | \$49,633 | \$5,155,938 |
| 3335 | Metalworking Machinery Manufacturing (USA/CAN/MEX) | \$1,485,272 | \$3,722 | \$1,481,550 |
| 3336 | Engine, Turbine, and Power Transmission Equipment Manufacturing (USA/CAN/MEX) | \$27,693 | \$0 | \$27,693 |
| 3342 | Communications Equipment Manufacturing (USA/CAN/MEX) | \$10,623 | \$9,450 | \$1,173 |
| 3366 | Ship and Boat Building (USA/CAN/MEX) | \$8,749,298 | \$4,193,749 | \$4,555,550 |
| 3399 | Other Miscellaneous Manufacturing (USA/CAN/MEX) | \$3,934,150 | \$1,971,708 | \$1,962,442 |
| Sector 3 | -33 -- Manufacturing (USA/CAN/MEX) | \$83,149,309 | \$54,131,594 | \$29,017,716 |

Wholesale trade

| 4132 | Beverage merchant wholesalers | \$31,159,599 | \$6,334,176 | \$24,825,423 |
| :---: | :---: | :---: | :---: | :---: |
| 4151 | Motor vehicle merchant wholesalers | \$11,332 | \$0 | \$11,332 |
| 4161 | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant | \$51,576,247 | \$33,161,290 | \$18,414,957 |
| 4163 | Lumber, millwork, hardware and other building supplies merchant wholesalers | \$17,397,876 | \$15,188,591 | \$2,209,285 |
| 4171 | Farm, lawn and garden machinery and equipment merchant wholesalers | \$74,227,068 | \$31,505,982 | \$42,721,086 |
| 4172 | Construction, forestry, mining, and industrial machinery, equipment and supplies merchant | \$27,603,631 | \$10,897,191 | \$16,706,439 |
| 4179 | Other machinery, equipment and supplies merchant wholesalers | \$23,747,160 | \$20,517,153 | \$3,230,006 |
| 4182 | Paper, paper product and disposable plastic product merchant wholesalers | \$7,559,728 | \$6,253,945 | \$1,305,783 |
| Wholesa | le trade | \$244,827,942 | \$135,194,992 | \$109,632,950 |

Wholesale Trade (USA/CAN/MEX)

| 4231 | Motor Vehicle and Motor Vehicle Parts and Supplies Merchant Wholesalers | \$104,155,008 | \$63,051,491 | \$41,103,517 |
| :---: | :---: | :---: | :---: | :---: |
| 4232 | Furniture and Home Furnishing Merchant Wholesalers | \$1,321,866 | \$1,142,540 | \$179,326 |
| 4234 | Professional and Commercial Equipment and Supplies Merchant Wholesalers | \$255,316,037 | \$219,960,755 | \$35,355,282 |
| 4236 | Household Appliances and Electrical and Electronic Goods Merchant Wholesalers | \$103,639,114 | \$94,105,414 | \$9,533,699 |
| 4238 | Machinery, Equipment, and Supplies Merchant Wholesalers | \$139,131,748 | \$110,947,252 | \$28,184,496 |
| 4239 | Miscellaneous Durable Goods Merchant Wholesalers | \$75,125,335 | \$72,896,342 | \$2,228,993 |
| 4244 | Grocery and Related Product Merchant Wholesalers | \$29,986,174 | \$28,721,984 | \$1,264,190 |
| 4247 | Petroleum and Petroleum Products Merchant Wholesalers | \$1,843,556,409 | \$1,841,313,342 | \$2,243,067 |
| 4248 | Beer, Wine, and Distilled Alcoholic Beverage Merchant Wholesalers | \$16,290,081 | \$10,097 | \$16,279,984 |
| 4249 | Miscellaneous Nondurable Goods Merchant Wholesalers | \$21,892,159 | \$21,320,427 | \$571,733 |
| Wholesal | le Trade (USA/CAN/MEX) | \$2,590,413,931 | \$2,453,469,644 | \$136,944,287 |

Sector 44-45 -- Retail Trade (USA/CAN/MEX)

| 4411 | Automobile Dealers | $\$ 448,203,595$ | $\$ 130,414,089$ | $\$ 317,789,507$ |
| :--- | :--- | :---: | :---: | :---: |
| 4412 | Other Motor Vehicle Dealers | $\$ 27,931,165$ | $\$ 11,625,448$ | $\$ 16,305,717$ |
| 4413 | Automotive Parts, Accessories, and Tire Stores | $\$ 103,307,261$ | $\$ 54,090,335$ | $\$ 49,216,926$ |


| Industry |  | Gross Sales | Deductions | Net Sales |
| :---: | :---: | :---: | :---: | :---: |
| 4421 | Furniture Stores | \$110,435,800 | \$72,596,839 | \$37,838,961 |
| 4431 | Electronics and Appliance Stores | \$101,022,515 | \$49,663,298 | \$51,359,217 |
| 4441 | Building Material and Supplies Dealers | \$277,584,078 | \$89,966,962 | \$187,617,116 |
| 4442 | Lawn and Garden Equipment and Supplies Stores | \$104,960,747 | \$87,136,723 | \$17,824,024 |
| 4451 | Grocery Stores | \$690,559,655 | \$435,744,535 | \$254,815,120 |
| 4452 | Specialty Food Stores | \$48,573,178 | \$29,984,746 | \$18,588,432 |
| 4453 | Beer, Wine, and Liquor Stores | \$34,633,562 | \$414,552 | \$34,219,010 |
| 4461 | Health and Personal Care Stores | \$141,942,156 | \$122,925,641 | \$19,016,515 |
| 4471 | Gasoline Stations | \$46,474,215 | \$34,630,815 | \$11,843,400 |
| 4481 | Clothing Stores | \$54,736,729 | \$2,610,719 | \$52,126,010 |
| 4482 | Shoe Stores | \$10,428,918 | \$61,623 | \$10,367,295 |
| 4483 | Jewelry, Luggage, and Leather Goods Stores | \$5,617,139 | \$427,031 | \$5,190,108 |
| 4511 | Sporting Goods, Hobby, and Musical Instrument Stores | \$25,553,896 | \$7,041,686 | \$18,512,210 |
| 4521 | Department Stores | \$536,923,031 | \$70,854,746 | \$466,068,285 |
| 4529 | Other General Merchandise Stores | \$29,420,922 | \$7,713,569 | \$21,707,354 |
| 4531 | Florists | \$7,283,741 | \$1,290,835 | \$5,992,906 |
| 4532 | Office Supplies, Stationery, and Gift Stores | \$56,080,101 | \$18,744,220 | \$37,335,882 |
| 4533 | Used Merchandise Stores | \$6,589,231 | \$499,135 | \$6,090,095 |
| 4539 | Other Miscellaneous Store Retailers | \$3,838,608,316 | \$2,614,557,788 | \$1,224,050,529 |
| 4542 | Vending Machine Operators | \$36,635,916 | \$32,976,403 | \$3,659,513 |
| 4543 | Direct Selling Establishments | \$22,787,949 | \$17,505,459 | \$5,282,490 |
| Sector 44 | -45 -- Retail Trade (USA/CAN/MEX) | \$6,766,293,816 | \$3,893, 477, 196 | \$2,872,816,621 |

Sector 48-49 -- Transportation and Warehousing (USA/CAN/MEX)

| 4811 | Scheduled Air Transportation (USA/CAN/MEX) | $\$ 664,540$ | $\$ 625,606$ | $\$ 38,934$ |
| :--- | :--- | :---: | :---: | :---: |
| 4821 | Rail Transportation (USA/CAN/MEX) | $\$ 80,546$ | $\$ 55,424$ | $\$ 25,122$ |
| 4832 | Inland Water Transportation (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| 4841 | General Freight Trucking (USA/CAN/MEX) | $\$ 248,695,597$ | $\$ 248,504,600$ | $\$ 190,997$ |
| :--- | :--- | :---: | :---: | :---: |
| 4859 | Other Transit and Ground Passenger Transportation <br> (USA/CAN/MEX) | $\$ 578,834$ | $\$ 0$ | $\$ 578,834$ |
| 4881 | Support Activities for Air Transportation (USA/CAN/MEX) | $\$ 951,717$ | $\$ 938,218$ | $\$ 13,499$ |
| 4931 | Warehousing and Storage (USA/CAN/MEX) | $\$ 2,050,292$ | $\$ 792,644$ | $\$ 1,257,648$ |
| Sector $48-49$-- Transportation and Warehousing (USA/CAN/MEX) | $\$ 253,021,526$ | $\$ 250,916,492$ | $\$ 2,105,034$ |  |

Information (USA/CAN/MEX)

| 5121 | Motion Picture and Video Industries (USA/CAN/MEX) | $\$ 3,399,369$ | $\$ 1,883$ | $\$ 3,397,486$ |
| :--- | :--- | :--- | :--- | :--- |
| 5152 | Cable and Other Subscription Programming (USA/CAN/MEX) | $\$ 12,605,834$ | $\$ 784,145$ | $\$ 11,821,689$ |
| 5171 Wired Telecommunications Carriers (USA/CAN/MEX) | $\$ 127,756,693$ | $\$ 2,951,904$ | $\$ 124,804,789$ |  |
| Information (USA/CAN/MEX) | $\$ 143,761,895$ | $\$ 3,737,932$ | $\$ 140,023,964$ |  |

Finance and Insurance (USA/CAN/MEX)

| 5211 | Monetary Authorities-Central Bank (USA/CAN/MEX) | $\$ 835,512$ | $\$ 251,040$ | $\$ 584,472$ |
| :--- | :--- | :---: | :---: | :---: |
| 5222 | Nondepository Credit Intermediation | $\$ 23,770$ | $\$ 4,286$ | $\$ 19,484$ |
| 5241 | Insurance Carriers (USA/CAN/MEX) | $\$ 12,466$ | $\$ 4,455$ | $\$ 8,011$ |
| 5242 | Agencies, Brokerages, and Other Insurance Related Activities <br> (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ | $\$ 0$ |

Finance and Insurance (USA/CAN/MEX)
\$871,747
\$259,781
\$611,966

Real Estate and Rental and Leasing (USA/CAN/MEX)

| 5311 | Lessors of Real Estate (USA/CAN/MEX) | \$200,691 | \$6,071 | \$194,620 |
| :---: | :---: | :---: | :---: | :---: |
| 5321 | Automotive Equipment Rental and Leasing (USA/CAN/MEX) | \$11,542,829 | \$5,090,443 | \$6,452,386 |
| 5322 | Consumer Goods Rental (USA/CAN/MEX) | \$46,440,845 | \$14,237,661 | \$32,203,184 |
| 5324 | Commercial and Industrial Machinery and Equipment Rental and Leasing (USA/CAN/MEX) | \$27,265,737 | \$15,517,059 | \$11,748,678 |
| Real Estate and Rental and Leasing (USA/CAN/MEX) |  | \$85,450,102 | \$34,851,234 | \$50,598,869 |
| Professional, Scientific, and Technical Services (USA/CAN/MEX) |  |  |  |  |
| 5413 | Architectural, Engineering, and Related Services (USA/CAN/MEX) | \$0 | \$0 | \$0 |
| 5418 | Advertising, Public Relations, and Related Services (USA/CAN/MEX) | \$2,210,214 | \$1,485,503 | \$724,711 |

Professional, Scientific, and Technical Services (USA/CAN/MEX)
Management of Companies and Enterprises (USA/CAN/MEX)

| 5511 | Management of Companies and Enterprises (USA/CAN/MEX) | $\$ 9,827,773$ | $\$ 9,827,773$ |
| :---: | :---: | :---: | :---: |
| Management of Companies and Enterprises (USA/CAN/MEX) | $\$ 9,827,773$ | $\$ 9,827,773$ | $\$ 0$ |

Administrative and Support and Waste Management and Remediation Services (USA/CAN/MEX)

| 5614 | Business Support Services (USA/CAN/MEX) | $\$ 1,185,782$ | $\$ 166,328$ | $\$ 1,019,455$ |
| :--- | :--- | :--- | :--- | :--- |
| 5616 | Investigation and Security Services (USA/CAN/MEX) | $\$ 9,170,223$ | $\$ 1,472,717$ | $\$ 7,697,506$ |
| 5617 | Services to Buildings and Dwellings (USA/CAN/MEX) | $\$ 29,457,276$ | $\$ 19,661,725$ | $\$ 9,795,551$ |
| Administrative and Support and Waste Management and Remediation <br> Services (USA/CAN/MEX) | $\$ 39,813,282$ | $\$ 21,300,770$ | $\$ 18,512,512$ |  |

Health Care and Social Assistance (USA/CAN/MEX)

| 6213 | Offices of Other Health Practitioners (USA/CAN/MEX) | $\$ 236,995$ | $\$ 0$ |
| :---: | :---: | :---: | :---: |
| Health Care and Social Assistance (USA/CAN/MEX) | $\$ 236,995$ | $\$ 236,995$ |  |

Arts, Entertainment, and Recreation (USA/CAN/MEX)

| 7112 | Spectator Sports (USA/CAN/MEX) | $\$ 195,831$ | $\$ 137,127$ | $\$ 0$ |
| :--- | :--- | :--- | :--- | :--- |
| 7113 | Promoters of Performing Arts, Sports, and Similar Events <br> (USA/CAN/MEX) | $\$ 2,088$ | $\$ 0$ | $\$ 2,704$ |
| 7121 | Museums, Historical Sites, and Similar Institutions <br> (USA/CAN/MEX) | $\$ 38,388$ | $\$ 716$ | $\$ 37,672$ |
| 7131 | Amusement Parks and Arcades (USA/CAN/MEX) | $\$ 1,212,213$ | $\$ 122,121$ | $\$ 1,090,092$ |
| 7139 | Other Amusement and Recreation Industries (USA/CAN/MEX) | $\$ 3,305,777$ | $\$ 751,992$ | $\$ 2,553,785$ |
| Arts, Entertainment, and Recreation (USA/CAN/MEX) | $\$ 4,754,298$ | $\$ 1,011,956$ | $\$ 3,742,342$ |  |

Accommodation and Food Services (USA/CAN/MEX)

| 7211 | Traveler Accommodation (USA/CAN/MEX) | $\$ 87,318,047$ | $\$ 1,053,433$ | $\$ 86,264,613$ |
| :--- | :--- | :---: | :---: | :---: |
| 7223 | Special Food Services (USA/CAN/MEX) | $\$ 126,806$ | $\$ 9,137$ | $\$ 117,670$ |
| 7224 | Drinking Places (Alcoholic Beverages) (USA/CAN/MEX) | $\$ 3,213,069$ | $\$ 55,248$ | $\$ 3,157,821$ |
| 7225 | Restaurants and Other Eating Places (USA/CAN/MEX) | $\$ 400,646,931$ | $\$ 54,026,405$ | $\$ 346,620,526$ |
| Accommodation and Food Services (USA/CAN/MEX) | $\$ 491,304,853$ | $\$ 55,144,223$ | $\$ 436,160,630$ |  |

Other Services (except Public Administration) (USA/CAN/MEX)

| 8111 | Automotive Repair and Maintenance (USA/CAN/MEX) | \$93,951,271 | \$27,978,051 | \$65,973,220 |
| :---: | :---: | :---: | :---: | :---: |
| 8112 | Electronic and Precision Equipment Repair and Maintenance (USA/CAN/MEX) | \$1,307,523 | \$1,065,393 | \$242,130 |
| 8113 | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance (USA/CAN/MEX) | \$4,922 | \$73 | \$4,849 |
| 8114 | Personal and Household Goods Repair and Maintenance (USA/CAN/MEX) | \$38,382,349 | \$31,414,245 | \$6,968,104 |
| 8123 | Drycleaning and Laundry Services | \$7,177,913 | \$1,749,689 | \$5,428,224 |
| 8129 | Other Personal Services | \$853,087 | \$179,162 | \$673,925 |
| Other Se | rvices (except Public Administration) (USA/CAN/MEX) | \$141,677,064 | \$62,386,612 | \$79,290,452 |

Public administration

| 9139 Other local, municipal and regional public administration | $\$ 50$ | $\$ 0$ | $\$ 50$ |
| :--- | :--- | :---: | :---: |
| Public administration | $\$ 50$ | $\$ 0$ |  |
| Public Administration (USA/CAN/MEX) |  | $\$ 3,322$ | $\$ 0$ |
| 9261 | Administration of Economic Programs | $\$ 3,322$ | $\$ 0$ |
| Public Administration (USA/CAN/MEX) | $\$ 11,767,670,337$ | $\$ 7,240,039,059$ | $\$ 4,527,631,278$ |

