## Industry

Gross Sales
Deductions
Net Sales

Agriculture, Forestry, Fishing and Hunting (USA/CAN/MEX)

| 1119 | Other Crop Farming (USA/CAN/MEX) | $\$ 27,266,133$ | $\$ 25,461,389$ | $\$ 1,804,745$ |
| :--- | :--- | :--- | :--- | :--- |
| 1151 | Support Activities for Crop Production (USA/CAN/MEX) | $\$ 14,089,907$ | $\$ 13,657,219$ | $\$ 432,688$ |
| Agriculture, Forestry, Fishing and Hunting (USA/CAN/MEX) | $\$ 41,356,041$ | $\$ 39,118,608$ | $\$ 2,237,433$ |  |

Mining, Quarrying, and Oil and Gas Extraction (USA/CAN/MEX)

| 2122 | Metal Ore Mining (USA/CAN/MEX) | $\$ 258,496$ | $\$ 57,352$ | $\$ 201,144$ |
| :--- | :--- | :--- | :--- | :--- |
| 2123 | Nonmetallic Mineral Mining and Quarrying (USA/CAN/MEX) | $\$ 87,109,389$ | $\$ 52,816,361$ | $\$ 34,293,028$ |
| 2131 | Support Activities for Mining (USA/CAN/MEX) | $\$ 1,452,183,436$ | $\$ 1,176,656,020$ | $\$ 275,527,416$ |
| Mining, Quarrying, and Oil and Gas Extraction (USA/CAN/MEX) | $\$ 1,539,551,321$ | $\$ 1,229,529,734$ | $\$ 310,021,587$ |  |

Utilities (USA/CAN/MEX)

| 2211 | Electric Power Generation, Transmission and Distribution | \$1,006,215,673 | \$66,456,317 | \$939,759,357 |
| :---: | :---: | :---: | :---: | :---: |
| 2212 | Natural Gas Distribution | \$137,876,609 | \$33,127,493 | \$104,749,116 |
| 2213 | Water, Sewage and Other Systems | \$149,798,116 | \$57,291,550 | \$92,506,567 |
| Utilities | USA/CAN/MEX) | \$1,293,890,399 | \$156,875,360 | \$1,137,015,039 |

Construction (USA/CAN/MEX)

| 2361 | Residential Building Construction (USA/CAN/MEX) | \$80,317,784 | \$0 | \$80,317,784 |
| :---: | :---: | :---: | :---: | :---: |
| 2362 | Nonresidential Building Construction (USA/CAN/MEX) | \$2,515,550,838 | \$97,940,092 | \$2,417,610,746 |
| 2371 | Utility System Construction (USA/CAN/MEX) | \$336,100,528 | \$7,076,798 | \$329,023,729 |
| 2372 | Land Subdivision (USA/CAN/MEX) | \$984,469 | \$0 | \$984,469 |
| 2373 | Highway, Street, and Bridge Construction (USA/CAN/MEX) | \$551,380,815 | \$0 | \$551,380,815 |
| 2379 | Other Heavy and Civil Engineering Construction (USA/CAN/MEX) | \$1,516,473,632 | \$431,414,503 | \$1,085,059,128 |
| 2381 | Foundation, Structure, and Building Exterior Contractors (USA/CAN/MEX) | \$142,919,883 | \$42,863,624 | \$100,056,259 |
| 2382 | Building Equipment Contractors (USA/CAN/MEX) | \$821,196,888 | \$401,167,131 | \$420,029,758 |


| 2383 | Building Finishing Contractors (USA/CAN/MEX) | $\$ 20,727,113$ | $\$ 643,890$ | $\$ 20,083,224$ |
| :--- | :--- | :--- | :--- | :--- |
| 2389 | Other Specialty Trade Contractors (USA/CAN/MEX) | $\$ 516,229,633$ | $\$ 283,686,157$ | $\$ 232,543,476$ |
| Construction (USA/CAN/MEX) | $\$ 6,501,881,583$ | $\$ 1,264,792,196$ | $\$ 5,237,089,387$ |  |

Sector 31-33 -- Manufacturing (USA/CAN/MEX)

| 3118 | Bakeries and Tortilla Manufacturing (USA/CAN/MEX) | \$26,909 | \$0 | \$26,909 |
| :---: | :---: | :---: | :---: | :---: |
| 3159 | Apparel Accessories and Other Apparel Manufacturing (USA/CAN/MEX) | \$8,087 | \$7,764 | \$323 |
| 3211 | Sawmills and Wood Preservation (USA/CAN/MEX) | \$94,517,876 | \$91,262,437 | \$3,255,439 |
| 3231 | Printing and Related Support Activities (USA/CAN/MEX) | \$118,325,877 | \$70,315,983 | \$48,009,894 |
| 3241 | Petroleum and Coal Products Manufacturing (USA/CAN/MEX) | \$2,261,135 | \$0 | \$2,261,135 |
| 3259 | Other Chemical Product and Preparation Manufacturing (USA/CAN/MEX) | \$9,709 | \$0 | \$9,709 |
| 3272 | Glass and Glass Product Manufacturing (USA/CAN/MEX) | \$2,771 | \$0 | \$2,771 |
| 3273 | Cement and Concrete Product Manufacturing (USA/CAN/MEX) | \$294,731 | \$51,592 | \$243,140 |
| 3279 | Other Nonmetallic Mineral Product Manufacturing (USA/CAN/MEX) | \$45,207,013 | \$24,757,210 | \$20,449,803 |
| 3322 | Cutlery and Handtool Manufacturing (USA/CAN/MEX) | \$26,566 | \$26,566 | \$0 |
| 3323 | Architectural and Structural Metals Manufacturing (USA/CAN/MEX) | \$357,214,646 | \$310,902,723 | \$46,311,922 |
| 3331 | Agriculture, Construction, and Mining Machinery Manufacturing (USA/CAN/MEX) | \$179,316,546 | \$53,166,820 | \$126,149,726 |
| 3332 | Industrial Machinery Manufacturing (USA/CAN/MEX) | \$37,997,734 | \$261,488 | \$37,736,247 |
| 3334 | Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing (USA/CAN/MEX) | \$1,268,329 | \$0 | \$1,268,329 |
| 3335 | Metalworking Machinery Manufacturing (USA/CAN/MEX) | \$4,274,759 | \$1,565,234 | \$2,709,525 |
| 3336 | Engine, Turbine, and Power Transmission Equipment Manufacturing (USA/CAN/MEX) | \$77,400,356 | \$0 | \$77,400,356 |
| 3342 | Communications Equipment Manufacturing (USA/CAN/MEX) | \$79,595 | \$62,986 | \$16,609 |
| 3366 | Ship and Boat Building (USA/CAN/MEX) | \$128,150,515 | \$102,897,168 | \$25,253,347 |
| 3399 | Other Miscellaneous Manufacturing (USA/CAN/MEX) | \$41,142,906 | \$20,974,011 | \$20,168,896 |
| Sector 3 | 1-33 -- Manufacturing (USA/CAN/MEX) | \$1,087,526,060 | \$676,251,980 | \$411, 274,080 |

Wholesale trade

| 4131 | Food merchant wholesalers | \$107,797,125 | \$105,332,437 | \$2,464,687 |
| :---: | :---: | :---: | :---: | :---: |
| 4132 | Beverage merchant wholesalers | \$396,818,278 | \$51,196,336 | \$345,621,941 |
| 4151 | Motor vehicle merchant wholesalers | \$177,723 | \$0 | \$177,723 |
| 4161 | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant | \$408,974,451 | \$230,591,987 | \$178,382,465 |
| 4163 | Lumber, millwork, hardware and other building supplies merchant wholesalers | \$174,276,395 | \$131,631,264 | \$42,645,131 |
| 4171 | Farm, lawn and garden machinery and equipment merchant wholesalers | \$785,510,068 | \$258,730,381 | \$526,779,687 |
| 4172 | Construction, forestry, mining, and industrial machinery, equipment and supplies merchant | \$247,404,342 | \$103,955,092 | \$143,449,250 |
| 4179 | Other machinery, equipment and supplies merchant wholesalers | \$276,084,787 | \$234,058,904 | \$42,025,883 |
| 4182 | Paper, paper product and disposable plastic product merchant wholesalers | \$188,139,754 | \$173,370,267 | \$14,769,487 |
| Wholesa | le trade | \$2,585, 182,922 | \$1,288,866,668 | \$1,296,316,255 |

Wholesale Trade (USA/CAN/MEX)

| 4231 | Motor Vehicle and Motor Vehicle Parts and Supplies Merchant Wholesalers | \$942,652,558 | \$507,748,731 | \$434,903,827 |
| :---: | :---: | :---: | :---: | :---: |
| 4232 | Furniture and Home Furnishing Merchant Wholesalers | \$11,087,439 | \$8,395,994 | \$2,691,445 |
| 4234 | Professional and Commercial Equipment and Supplies Merchant Wholesalers | \$1,753,332,908 | \$1,366,676,598 | \$386,656,311 |
| 4236 | Household Appliances and Electrical and Electronic Goods Merchant Wholesalers | \$713,193,456 | \$613,522,958 | \$99,670,498 |
| 4238 | Machinery, Equipment, and Supplies Merchant Wholesalers | \$1,061,846,924 | \$782,378,883 | \$279,468,041 |
| 4239 | Miscellaneous Durable Goods Merchant Wholesalers | \$913,094,286 | \$885,534,160 | \$27,560,126 |
| 4244 | Grocery and Related Product Merchant Wholesalers | \$209,795,938 | \$192,835,215 | \$16,960,723 |
| 4247 | Petroleum and Petroleum Products Merchant Wholesalers | \$17,428,021,730 | \$17,397,615,925 | \$30,405,805 |
| 4248 | Beer, Wine, and Distilled Alcoholic Beverage Merchant Wholesalers | \$198,020,404 | \$76,762 | \$197,943,642 |
| 4249 | Miscellaneous Nondurable Goods Merchant Wholesalers | \$16,613,652 | \$9,650,210 | \$6,963,442 |
| Wholesa | Trade (USA/CAN/MEX) | \$23,247,659,296 | \$21,764,435,435 | \$1,483,223,861 |

Sector 44-45 -- Retail Trade (USA/CAN/MEX)

4411 Automobile Dealers
\$5,348,918,687
\$1,181,969,643
\$4,166,949,044

4412 Other Motor Vehicle Dealers
\$277,655,914
$\$ 88,887,319$
\$188,768,595

| Industry |  | Gross Sales | Deductions | Net Sales |
| :---: | :---: | :---: | :---: | :---: |
| 4413 | Automotive Parts, Accessories, and Tire Stores | \$1,256,546,080 | \$684,369,112 | \$572,176,968 |
| 4421 | Furniture Stores | \$1,004,949,449 | \$542,211,458 | \$462,737,992 |
| 4431 | Electronics and Appliance Stores | \$2,662,080,247 | \$1,906,512,189 | \$755,568,058 |
| 4441 | Building Material and Supplies Dealers | \$2,647,459,988 | \$747,808,685 | \$1,899,651,303 |
| 4442 | Lawn and Garden Equipment and Supplies Stores | \$702,790,297 | \$538,236,004 | \$164,554,293 |
| 4451 | Grocery Stores | \$7,140,735,361 | \$3,940,226,534 | \$3,200,508,827 |
| 4452 | Specialty Food Stores | \$575,297,258 | \$332,184,873 | \$243,112,385 |
| 4453 | Beer, Wine, and Liquor Stores | \$417,500,893 | \$6,355,004 | \$411,145,889 |
| 4461 | Health and Personal Care Stores | \$1,579,632,754 | \$1,354,449,775 | \$225,182,980 |
| 4471 | Gasoline Stations | \$422,871,028 | \$289,298,337 | \$133,572,692 |
| 4481 | Clothing Stores | \$711,455,518 | \$52,840,126 | \$658,615,392 |
| 4482 | Shoe Stores | \$162,413,054 | \$3,901,515 | \$158,511,538 |
| 4483 | Jewelry, Luggage, and Leather Goods Stores | \$89,685,683 | \$5,159,655 | \$84,526,028 |
| 4511 | Sporting Goods, Hobby, and Musical Instrument Stores | \$293,542,018 | \$56,265,891 | \$237,276,127 |
| 4521 | Department Stores | \$6,472,577,700 | \$673,102,691 | \$5,799,475,009 |
| 4529 | Other General Merchandise Stores | \$369,936,807 | \$96,898,980 | \$273,037,828 |
| 4531 | Florists | \$303,474,969 | \$221,010,301 | \$82,464,668 |
| 4532 | Office Supplies, Stationery, and Gift Stores | \$684,507,061 | \$343,754,722 | \$340,752,339 |
| 4533 | Used Merchandise Stores | \$93,251,928 | \$5,317,263 | \$87,934,665 |
| 4539 | Other Miscellaneous Store Retailers | \$40,421,211,164 | \$27,657,016,019 | \$12,764,195,145 |
| 4542 | Vending Machine Operators | \$90,758,472 | \$45,666,972 | \$45,091,500 |
| 4543 | Direct Selling Establishments | \$572,356,614 | \$486,208,031 | \$86,148,583 |
| Sector 44 | -45 -- Retail Trade (USA/CAN/MEX) | \$74,301,608,944 | \$41,259,651,098 | \$33,041,957,846 |

Sector 48-49 -- Transportation and Warehousing (USA/CAN/MEX)

| 4811 | Scheduled Air Transportation (USA/CAN/MEX) | $\$ 2,959,291$ | $\$ 2,509,013$ | $\$ 450,277$ |
| :--- | :--- | :---: | :---: | :---: |
| 4821 | Rail Transportation (USA/CAN/MEX) | $\$ 908,164$ | $\$ 589,858$ | $\$ 318,306$ |


| 4832 | Inland Water Transportation (USA/CAN/MEX) | \$0 | \$0 | \$0 |
| :---: | :---: | :---: | :---: | :---: |
| 4841 | General Freight Trucking (USA/CAN/MEX) | \$686,607,422 | \$684,773,422 | \$1,834,000 |
| 4852 | Interurban and Rural Bus Transportation (USA/CAN/MEX) | \$3,896 | \$0 | \$3,896 |
| 4859 | Other Transit and Ground Passenger Transportation (USA/CAN/MEX) | \$3,897,617 | \$0 | \$3,897,617 |
| 4881 | Support Activities for Air Transportation (USA/CAN/MEX) | \$2,747,010 | \$2,588,325 | \$158,685 |
| 4931 | Warehousing and Storage (USA/CAN/MEX) | \$30,503,067 | \$11,389,789 | \$19,113,278 |
| Sector 4 | 8 -49 -- Transportation and Warehousing (USA/CAN/MEX) | \$727,626,466 | \$701,850,407 | \$25,776,059 |
| Information (USA/CAN/MEX) |  |  |  |  |
| 5121 | Motion Picture and Video Industries (USA/CAN/MEX) | \$33,817,647 | \$99,275 | \$33,718,372 |
| 5152 | Cable and Other Subscription Programming (USA/CAN/MEX) | \$165,611,375 | \$5,297,880 | \$160,313,495 |
| 5171 | Wired Telecommunications Carriers (USA/CAN/MEX) | \$1,563,253,601 | \$54,229,254 | \$1,509,024,346 |
| Information (USA/CAN/MEX) |  | \$1,762,682,623 | \$59,626,409 | \$1,703,056, 214 |

Finance and Insurance (USA/CAN/MEX)

| 5211 | Monetary Authorities-Central Bank (USA/CAN/MEX) | $\$ 9,563,488$ | $\$ 2,808,859$ | $\$ 6,754,629$ |
| :--- | :--- | :---: | :---: | :---: |
| 5222 | Nondepository Credit Intermediation | $\$ 183,369$ | $\$ 33,788$ | $\$ 149,581$ |
| 5241 | Insurance Carriers (USA/CAN/MEX) | $\$ 144,560$ | $\$ 57,955$ | $\$ 86,605$ |
| 5242 | Agencies, Brokerages, and Other Insurance Related Activities <br> (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ | $\$ 0$ |

Finance and Insurance (USA/CAN/MEX)
\$9,891,416
\$2,900,601
\$6,990,815

Real Estate and Rental and Leasing (USA/CAN/MEX)

| 5311 | Lessors of Real Estate (USA/CAN/MEX) | $\$ 2,395,679$ |
| :--- | :--- | ---: | | $\$ 91,563$ |
| :---: |
| 5321 |
| Automotive Equipment Rental and Leasing (USA/CAN/MEX) |

Professional, Scientific, and Technical Services (USA/CAN/MEX)

| 5413 | Architectural, Engineering, and Related Services <br> (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- | :--- |
| 5414 | Specialized Design Services (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ |  |
| 5418 | $\$ 23,370,350$ | $\$ 15,801,498$ | $\$ 0$ |  |
| Advertising, Public Relations, and Related Services |  |  |  |  |
| (USA/CAN/MEX) |  |  |  |  |

Administrative and Support and Waste Management and Remediation Services (USA/CAN/MEX)

| 5614 | Business Support Services (USA/CAN/MEX) | $\$ 13,573,138$ | $\$ 2,840,846$ | $\$ 10,732,292$ |
| :--- | :--- | :--- | :--- | :--- |
| 5616 | Investigation and Security Services (USA/CAN/MEX) | $\$ 107,121,495$ | $\$ 16,416,547$ | $\$ 90,704,948$ |
| 5617 | Services to Buildings and Dwellings (USA/CAN/MEX) | $\$ 344,008,102$ | $\$ 221,459,157$ | $\$ 122,548,944$ |
| Administrative and Support and Waste Management and Remediation <br> Services (USA/CAN/MEX) | $\$ 464,702,735$ | $\$ 240,716,551$ | $\$ 223,986,185$ |  |

Health Care and Social Assistance (USA/CAN/MEX)

| 6213 Offices of Other Health Practitioners (USA/CAN/MEX) | $\$ 2,836,262$ | $\$ 0$ | $\$ 2,836,262$ |
| :--- | :--- | :--- | :--- |
| Health Care and Social Assistance (USA/CAN/MEX) | $\$ 2,836,262$ | $\$ 0$ | $\$ 2,836,262$ |

Arts, Entertainment, and Recreation (USA/CAN/MEX)

| 7112 | Spectator Sports (USA/CAN/MEX) | \$5,016,971 | \$3,980,819 | \$1,036,151 |
| :---: | :---: | :---: | :---: | :---: |
| 7113 | Promoters of Performing Arts, Sports, and Similar Events (USA/CAN/MEX) | \$294,034 | \$0 | \$294,034 |
| 7121 | Museums, Historical Sites, and Similar Institutions (USA/CAN/MEX) | \$1,021,615 | \$14,416 | \$1,007,199 |
| 7131 | Amusement Parks and Arcades (USA/CAN/MEX) | \$11,688,905 | \$673,125 | \$11,015,779 |
| 7139 | Other Amusement and Recreation Industries (USA/CAN/MEX) | \$33,583,745 | \$3,694,701 | \$29,889,045 |
| Arts, Ente | ertainment, and Recreation (USA/CAN/MEX) | \$51,605,270 | \$8,363,062 | \$43,242,208 |
| Accommodation and Food Services (USA/CAN/MEX) |  |  |  |  |
| 7211 | Traveler Accommodation (USA/CAN/MEX) | \$908,690,562 | \$9,393,942 | \$899,296,620 |
| 7223 | Special Food Services (USA/CAN/MEX) | \$1,458,165 | \$108,039 | \$1,350,126 |


| 7224 | Drinking Places (Alcoholic Beverages) (USA/CAN/MEX) | \$35,415,341 | \$590,970 | \$34,824,371 |
| :---: | :---: | :---: | :---: | :---: |
| 7225 | Restaurants and Other Eating Places (USA/CAN/MEX) | \$4,815,238,954 | \$546,139,667 | \$4,269,099,287 |
| Accommodation and Food Services (USA/CAN/MEX) |  | \$5,760,803,022 | \$556,232,618 | \$5,204,570,404 |
| Other Services (except Public Administration) (USA/CAN/MEX) |  |  |  |  |
| 8111 | Automotive Repair and Maintenance (USA/CAN/MEX) | \$1,072,439,386 | \$279,903,110 | \$792,536,276 |
| 8112 | Electronic and Precision Equipment Repair and Maintenance (USA/CAN/MEX) | \$7,725,016 | \$5,213,967 | \$2,511,049 |
| 8113 | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance (USA/CAN/MEX) | \$70,564 | \$4,638 | \$65,926 |
| 8114 | Personal and Household Goods Repair and Maintenance (USA/CAN/MEX) | \$320,007,940 | \$239,953,547 | \$80,054,393 |
| 8123 | Drycleaning and Laundry Services | \$89,061,399 | \$27,881,316 | \$61,180,083 |
| 8129 | Other Personal Services | \$10,459,338 | \$2,444,196 | \$8,015,142 |
| Other S | rvices (except Public Administration) (USA/CAN/MEX) | \$1,499,763,643 | \$555,400,774 | \$944,362,869 |

Public administration

| 9139 | Other local, municipal and regional public administration | $\$ 15,584$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Public administration | $\$ 15,584$ | $\$ 15,584$ |  |
| Public Administration (USA/CAN/MEX) |  | $\$ 0$ |  |
| 9261 Administration of Economic Programs | $\$ 39,711$ | $\$ 0$ | $\$ 15,584$ |
| Public Administration (USA/CAN/MEX) | $\$ 39,711$ | $\$ 0$ | $\$ 39,711$ |
| Total for State | $\$ 121,844,101,427$ | $\$ 70,084,477,393$ | $\$ 51,759,624,034$ |

