## Industry

Gross Sales
Deductions

Agriculture, Forestry, Fishing and Hunting (USA/CAN/MEX)

| 1119 | Other Crop Farming (USA/CAN/MEX) | \$18,449,165 | \$16,674,018 | \$1,775,147 |
| :---: | :---: | :---: | :---: | :---: |
| 1151 | Support Activities for Crop Production (USA/CAN/MEX) | \$14,932,019 | \$12,175,118 | \$2,756,901 |
| Agricultur | re, Forestry, Fishing and Hunting (USA/CAN/MEX) | \$33,381,184 | \$28,849,136 | \$4,532,048 |
| Mining, Quarrying, and Oil and Gas Extraction (USA/CAN/MEX) |  |  |  |  |
| 2122 | Metal Ore Mining (USA/CAN/MEX) | \$679,914 | \$274,750 | \$405,164 |
| 2123 | Nonmetallic Mineral Mining and Quarrying (USA/CAN/MEX) | \$116,216,301 | \$76,395,045 | \$39,821,256 |
| 2131 | Support Activities for Mining (USA/CAN/MEX) | \$2,371,858,269 | \$2,082,190,114 | \$289,668,156 |
| Mining, Qur | Quarrying, and Oil and Gas Extraction (USA/CAN/MEX) | \$2,488,754,484 | \$2,158,859,909 | \$329,894,575 |

Utilities (USA/CAN/MEX)

| 2211 Electric Power Generation, Transmission and Distribution | $\$ 1,342,434,002$ | $\$ 259,356,129$ | $\$ 1,083,077,873$ |
| :--- | :--- | :---: | :---: | :---: |
| 2212 Natural Gas Distribution | $\$ 131,890,409$ | $\$ 32,489,521$ | $\$ 99,400,888$ |
| 2213 Water, Sewage and Other Systems | $\$ 252,959,892$ | $\$ 109,272,362$ | $\$ 143,687,530$ |
| Utilities (USA/CAN/MEX) | $\$ 1,727,284,304$ | $\$ 401,118,013$ | $\$ 1,326,166,291$ |

Construction (USA/CAN/MEX)

| 2361 | Residential Building Construction (USA/CAN/MEX) | \$68,963,336 | \$0 | \$68,963,336 |
| :---: | :---: | :---: | :---: | :---: |
| 2362 | Nonresidential Building Construction (USA/CAN/MEX) | \$2,795,911,078 | \$482,994,185 | \$2,312,916,892 |
| 2371 | Utility System Construction (USA/CAN/MEX) | \$203,409,116 | \$4,274,121 | \$199,134,995 |
| 2372 | Land Subdivision (USA/CAN/MEX) | \$800,136 | \$0 | \$800,136 |
| 2373 | Highway, Street, and Bridge Construction (USA/CAN/MEX) | \$471,628,383 | \$0 | \$471,628,383 |
| 2379 | Other Heavy and Civil Engineering Construction (USA/CAN/MEX) | \$1,691,206,164 | \$586,207,992 | \$1,104,998,172 |
| 2381 | Foundation, Structure, and Building Exterior Contractors (USA/CAN/MEX) | \$161,555,920 | \$59,566,974 | \$101,988,946 |
| 2382 | Building Equipment Contractors (USA/CAN/MEX) | \$875,916,738 | \$437,615,743 | \$438,300,995 |


| 2383 | Building Finishing Contractors (USA/CAN/MEX) | $\$ 21,130,619$ | $\$ 2,793,199$ | $\$ 18,337,420$ |
| :--- | :--- | :--- | :--- | :--- |
| 2389 | Other Specialty Trade Contractors (USA/CAN/MEX) | $\$ 533,373,727$ | $\$ 306,291,686$ | $\$ 227,082,041$ |
| Construction (USA/CAN/MEX) | $\$ 6,823,895,215$ | $\$ 1,879,743,899$ | $\$ 4,944,151,316$ |  |

Sector 31-33 -- Manufacturing (USA/CAN/MEX)

| 3211 | Sawmills and Wood Preservation (USA/CAN/MEX) | \$89,410,051 | \$86,208,961 | \$3,201,091 |
| :---: | :---: | :---: | :---: | :---: |
| 3231 | Printing and Related Support Activities (USA/CAN/MEX) | \$139,219,142 | \$77,402,233 | \$61,816,908 |
| 3272 | Glass and Glass Product Manufacturing (USA/CAN/MEX) | \$2,198 | \$0 | \$2,198 |
| 3279 | Other Nonmetallic Mineral Product Manufacturing (USA/CAN/MEX) | \$44,579,952 | \$23,838,206 | \$20,741,746 |
| 3323 | Architectural and Structural Metals Manufacturing (USA/CAN/MEX) | \$1,540,945,053 | \$1,483,249,321 | \$57,695,731 |
| 3331 | Agriculture, Construction, and Mining Machinery Manufacturing (USA/CAN/MEX) | \$203,277,208 | \$60,443,262 | \$142,833,946 |
| 3332 | Industrial Machinery Manufacturing (USA/CAN/MEX) | \$39,270,249 | \$278,310 | \$38,991,940 |
| 3335 | Metalworking Machinery Manufacturing (USA/CAN/MEX) | \$4,759,901 | \$1,948,300 | \$2,811,602 |
| 3336 | Engine, Turbine, and Power Transmission Equipment Manufacturing (USA/CAN/MEX) | \$118,574,355 | -\$12 | \$118,574,367 |
| 3342 | Communications Equipment Manufacturing (USA/CAN/MEX) | \$77,329 | \$61,056 | \$16,273 |
| 3366 | Ship and Boat Building (USA/CAN/MEX) | \$195,213,700 | \$170,956,395 | \$24,257,305 |
| 3399 | Other Miscellaneous Manufacturing (USA/CAN/MEX) | \$45,158,156 | \$22,349,223 | \$22,808,933 |
| Sector 31 | $1-33$-- Manufacturing (USA/CAN/MEX) | \$2,420,487,293 | \$1,926,735,255 | \$493,752,039 |

Wholesale trade

| 4131 | Food merchant wholesalers | \$97,398,130 | \$87,453,092 | \$9,945,038 |
| :---: | :---: | :---: | :---: | :---: |
| 4132 | Beverage merchant wholesalers | \$452,494,697 | \$121,312,134 | \$331,182,563 |
| 4161 | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant | \$638,756,767 | \$391,338,062 | \$247,418,705 |
| 4163 | Lumber, millwork, hardware and other building supplies merchant wholesalers | \$225,744,212 | \$179,623,371 | \$46,120,841 |
| 4171 | Farm, lawn and garden machinery and equipment merchant wholesalers | \$984,010,541 | \$304,897,607 | \$679,112,934 |
| 4172 | Construction, forestry, mining, and industrial machinery, equipment and supplies merchant | \$840,231,584 | \$664,466,312 | \$175,765,273 |
| 4179 | Other machinery, equipment and supplies merchant wholesalers | \$375,612,614 | \$330,228,602 | \$45,384,012 |


| Industry |  | Gross Sales | Deductions | Net Sales |
| :---: | :---: | :---: | :---: | :---: |
| 4182 | Paper, paper product and disposable plastic product merchant wholesalers | \$258,056,643 | \$240,765,351 | \$17,291,292 |
| Wholesale trade |  | \$3,872,305,189 | \$2,320,084,531 | \$1,552,220,658 |
| Wholesale Trade (USA/CAN/MEX) |  |  |  |  |
| 4231 | Motor Vehicle and Motor Vehicle Parts and Supplies Merchant Wholesalers | \$922,234,935 | \$518,982,457 | \$403,252,478 |
| 4232 | Furniture and Home Furnishing Merchant Wholesalers | \$10,719,146 | \$7,764,989 | \$2,954,156 |
| 4234 | Professional and Commercial Equipment and Supplies Merchant Wholesalers | \$2,161,653,986 | \$1,647,081,021 | \$514,572,965 |
| 4236 | Household Appliances and Electrical and Electronic Goods Merchant Wholesalers | \$808,883,882 | \$696,725,446 | \$112,158,436 |
| 4238 | Machinery, Equipment, and Supplies Merchant Wholesalers | \$1,392,237,394 | \$1,017,041,610 | \$375,195,784 |
| 4239 | Miscellaneous Durable Goods Merchant Wholesalers | \$1,670,628,064 | \$1,629,840,808 | \$40,787,256 |
| 4244 | Grocery and Related Product Merchant Wholesalers | \$319,756,871 | \$298,760,380 | \$20,996,491 |
| 4247 | Petroleum and Petroleum Products Merchant Wholesalers | \$16,278,244,307 | \$16,244,974,223 | \$33,270,084 |
| 4248 | Beer, Wine, and Distilled Alcoholic Beverage Merchant Wholesalers | \$350,606,993 | \$1,164,408 | \$349,442,585 |
| 4249 | Miscellaneous Nondurable Goods Merchant Wholesalers | \$218,558,114 | \$209,696,067 | \$8,862,048 |
| Wholesa | rade (USA/CAN/MEX) | \$24,133, 523,691 | \$22,272,031,409 | 861,492,282 |

Sector 44-45 -- Retail Trade (USA/CAN/MEX)

| 4411 | Automobile Dealers | \$4,839,085,858 | \$1,029,292,133 | \$3,809,793,726 |
| :---: | :---: | :---: | :---: | :---: |
| 4412 | Other Motor Vehicle Dealers | \$325,905,838 | \$100,753,658 | \$225,152,180 |
| 4413 | Automotive Parts, Accessories, and Tire Stores | \$1,567,906,896 | \$806,689,912 | \$761,216,984 |
| 4421 | Furniture Stores | \$1,150,627,926 | \$608,046,800 | \$542,581,127 |
| 4431 | Electronics and Appliance Stores | \$2,740,848,060 | \$1,835,117,370 | \$905,730,690 |
| 4441 | Building Material and Supplies Dealers | \$3,009,728,236 | \$929,208,351 | \$2,080,519,885 |
| 4442 | Lawn and Garden Equipment and Supplies Stores | \$647,577,096 | \$431,860,953 | \$215,716,142 |
| 4451 | Grocery Stores | \$7,618,136,983 | \$3,935,273,304 | \$3,682,863,679 |
| 4452 | Specialty Food Stores | \$652,097,419 | \$369,849,174 | \$282,248,245 |
| 4453 | Beer, Wine, and Liquor Stores | \$518,840,452 | \$20,373,185 | \$498,467,267 |


| Industry |  | Gross Sales | Deductions | Net Sales |
| :---: | :---: | :---: | :---: | :---: |
| 4461 | Health and Personal Care Stores | \$2,221,159,085 | \$1,784,370,307 | \$436,788,777 |
| 4471 | Gasoline Stations | \$491,517,727 | \$300,906,513 | \$190,611,214 |
| 4481 | Clothing Stores | \$893,073,016 | \$96,447,841 | \$796,625,175 |
| 4482 | Shoe Stores | \$191,962,403 | \$4,494,298 | \$187,468,106 |
| 4483 | Jewelry, Luggage, and Leather Goods Stores | \$117,319,673 | \$5,976,643 | \$111,343,030 |
| 4511 | Sporting Goods, Hobby, and Musical Instrument Stores | \$398,944,999 | \$81,924,840 | \$317,020,160 |
| 4521 | Department Stores | \$6,932,628,732 | \$766,834,735 | \$6,165,793,997 |
| 4529 | Other General Merchandise Stores | \$489,084,017 | \$198,003,161 | \$291,080,856 |
| 4531 | Florists | \$240,295,517 | \$158,306,740 | \$81,988,777 |
| 4532 | Office Supplies, Stationery, and Gift Stores | \$733,104,290 | \$358,477,596 | \$374,626,694 |
| 4533 | Used Merchandise Stores | \$121,695,469 | \$9,934,796 | \$111,760,673 |
| 4539 | Other Miscellaneous Store Retailers | \$17,715,297,428 | \$14,679,367,822 | \$3,035,929,606 |
| 4542 | Vending Machine Operators | \$78,983,801 | \$45,124,316 | \$33,859,485 |
| 4543 | Direct Selling Establishments | \$606,672,514 | \$493,953,743 | \$112,718,771 |
| Sector 44-45 -- Retail Trade (USA/CAN/MEX) |  | \$54,302, 493,436 | \$29,050,588,192 | \$25,251,905,244 |
| Sector 48-49 -- Transportation and Warehousing (USA/CAN/MEX) |  |  |  |  |
| 4811 | Scheduled Air Transportation (USA/CAN/MEX) | \$3,309,418 | \$2,509,013 | \$800,404 |
| 4821 | Rail Transportation (USA/CAN/MEX) | \$3,208,859 | \$2,930,535 | \$278,324 |
| 4832 | Inland Water Transportation (USA/CAN/MEX) | \$634,556 | \$0 | \$634,556 |
| 4841 | General Freight Trucking (USA/CAN/MEX) | \$688,140,584 | \$684,788,275 | \$3,352,309 |
| 4852 | Interurban and Rural Bus Transportation (USA/CAN/MEX) | \$416,733 | \$0 | \$416,733 |
| 4881 | Support Activities for Air Transportation (USA/CAN/MEX) | \$2,759,235 | \$2,588,325 | \$170,910 |
| 4931 | Warehousing and Storage (USA/CAN/MEX) | \$36,593,911 | \$11,680,700 | \$24,913,211 |
| Sector 48 | -49 -- Transportation and Warehousing (USA/CAN/MEX) | \$735,063,296 | \$704,496,848 | \$30,566,447 |

Information (USA/CAN/MEX)

| 5121 | Motion Picture and Video Industries (USA/CAN/MEX) | $\$ 76,026,513$ | $\$ 106,102$ | $\$ 75,920,411$ |
| :--- | :--- | :--- | :--- | :--- |
| 5152 Cable and Other Subscription Programming (USA/CAN/MEX) | $\$ 331,257,636$ | $\$ 4,989,289$ | $\$ 326,268,347$ |  |
| 5171 Wired Telecommunications Carriers (USA/CAN/MEX) | $\$ 2,037,538,215$ | $\$ 56,294,093$ | $\$ 1,981,244,121$ |  |
| Information (USA/CAN/MEX) | $\$ 2,444,822,363$ | $\$ 61,389,484$ | $\$ 2,383,432,879$ |  |

Finance and Insurance (USA/CAN/MEX)

| 5211 | Monetary Authorities-Central Bank (USA/CAN/MEX) | \$9,702,617 | \$2,641,498 | \$7,061,119 |
| :---: | :---: | :---: | :---: | :---: |
| 5241 | Insurance Carriers (USA/CAN/MEX) | \$973,197 | \$51,217 | \$921,980 |
| 5242 | Agencies, Brokerages, and Other Insurance Related Activities (USA/CAN/MEX) | \$0 | \$0 | \$0 |
| nance | and Insurance (USA/CAN/MEX) | \$10,675,814 | \$2,692,715 | \$7,983,099 |

Real Estate and Rental and Leasing (USA/CAN/MEX)

| 5311 | Lessors of Real Estate (USA/CAN/MEX) | $\$ 2,659,177$ | $\$ 97,303$ | $\$ 2,561,874$ |
| ---: | :--- | :--- | :--- | :--- |
| 5321 | Automotive Equipment Rental and Leasing (USA/CAN/MEX) | $\$ 167,980,343$ | $\$ 40,666,514$ | $\$ 127,313,828$ |
| 5322 | Consumer Goods Rental (USA/CAN/MEX) | $\$ 716,313,849$ | $\$ 186,204,496$ | $\$ 530,109,353$ |
| 5324 | Commercial and Industrial Machinery and Equipment Rental <br> and Leasing (USA/CAN/MEX) | $\$ 222,464,824$ | $\$ 77,366,428$ | $\$ 145,098,396$ |
| Real Estate and Rental and Leasing (USA/CAN/MEX) | $\$ 1,109,418,193$ | $\$ 304,334,741$ | $\$ 805,083,451$ |  |

Professional, Scientific, and Technical Services (USA/CAN/MEX)

| 5414 | Specialized Design Services (USA/CAN/MEX) | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :---: | :--- | :---: | :---: | :---: |
| 5418 | $\$ 40,539,282$ | $\$ 27,571,755$ | $\$ 12,967,527$ |  |
| Advertising, Public Relations, and Related Services <br> (USA/CAN/MEX) | $\$ 40,539,282$ | $\$ 27,571,755$ | $\$ 12,967,527$ |  |

Administrative and Support and Waste Management and Remediation Services (USA/CAN/MEX)

| 5614 | Business Support Services (USA/CAN/MEX) | \$15,728,951 | \$3,128,483 | \$12,600,468 |
| :---: | :---: | :---: | :---: | :---: |
| 5616 | Investigation and Security Services (USA/CAN/MEX) | \$111,546,563 | \$18,068,963 | \$93,477,600 |
| 5617 | Services to Buildings and Dwellings (USA/CAN/MEX) | \$423,190,637 | \$259,350,353 | \$163,840,284 |
| Administr Services | rative and Support and Waste Management and Remediation (USA/CAN/MEX) | \$550,466, 150 | \$280,547,799 | \$269,918,352 |

Health Care and Social Assistance (USA/CAN/MEX)

| 6213 | Offices of Other Health Practitioners (USA/CAN/MEX) | $\$ 3,335,480$ | $\$ 0$ | $\$ 3,335,480$ |
| :--- | :--- | :--- | :--- | :--- |
| Health Care and Social Assistance (USA/CAN/MEX) | $\$ 3,335,480$ | $\$ 0$ | $\$ 3,335,480$ |  |
| Arts, Entertainment, and Recreation (USA/CAN/MEX) | $\$ 34,764,013$ | $\$ 3,804,784$ | $\$ 30,959,229$ |  |
| 7112 | Spectator Sports (USA/CAN/MEX) | $\$ 196,658$ | $\$ 0$ | $\$ 196,658$ |
| 7113 | Promoters of Performing Arts, Sports, and Similar Events <br> (USA/CAN/MEX) <br> Museums, Historical Sites, and Similar Institutions <br> (USA/CAN/MEX) | $\$ 1,650,335$ | $\$ 15,678$ | $\$ 1,634,657$ |
| 7131 | Amusement Parks and Arcades (USA/CAN/MEX) | $\$ 23,122,316$ | $\$ 720,285$ | $\$ 22,402,031$ |
| 7139 | Other Amusement and Recreation Industries (USA/CAN/MEX) | $\$ 47,501,249$ | $\$ 3,724,260$ | $\$ 43,776,989$ |

Accommodation and Food Services (USA/CAN/MEX)

| 7211 | Traveler Accommodation (USA/CAN/MEX) | $\$ 1,179,390,095$ | $\$ 14,827,817$ | $\$ 1,164,562,278$ |
| :--- | :--- | :--- | :--- | :--- |
| 7224 | Drinking Places (Alcoholic Beverages) (USA/CAN/MEX) | $\$ 1,064,385,151$ | $\$ 1,029,695,657$ | $\$ 34,689,494$ |
| 7225 | Restaurants and Other Eating Places (USA/CAN/MEX) | $\$ 5,840,764,871$ | $\$ 502,239,488$ | $\$ 5,338,525,383$ |
| Accommodation and Food Services (USA/CAN/MEX) | $\$ 8,084,540,116$ | $\$ 1,546,762,962$ | $\$ 6,537,777,155$ |  |

Other Services (except Public Administration) (USA/CAN/MEX)

| 8111 | Automotive Repair and Maintenance (USA/CAN/MEX) | \$1,385,524,514 | \$360,720,235 | \$1,024,804,280 |
| :---: | :---: | :---: | :---: | :---: |
| 8112 | Electronic and Precision Equipment Repair and Maintenance (USA/CAN/MEX) | \$8,802,047 | \$4,850,044 | \$3,952,003 |
| 8113 | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance (USA/CAN/MEX) | \$58,806 | \$4,547 | \$54,259 |
| 8114 | Personal and Household Goods Repair and Maintenance (USA/CAN/MEX) | \$360,220,554 | \$263,152,821 | \$97,067,733 |
| 8123 | Drycleaning and Laundry Services | \$99,271,079 | \$27,429,330 | \$71,841,749 |
| 8129 | Other Personal Services | \$18,854,149 | \$3,289,343 | \$15,564,806 |
| Other Se | rvices (except Public Administration) (USA/CAN/MEX) | \$1,872,731,149 | \$659,446,320 | \$1,213,284,829 |

Public administration

| 9139 Other local, municipal and regional public administration | $\$ 155,665$ | $\$ 60,294$ | $\$ 95,372$ |
| :---: | :---: | :---: | :---: |
| Public administration | $\$ 155,665$ | $\$ 60,294$ | $\$ 95,372$ |


| Public Administration (USA/CAN/MEX) |  |  |  |
| :--- | :--- | :--- | :--- |
| 9261 Administration of Economic Programs | $\$ 31,329$ | $\$ 0$ | $\$ 31,329$ |
| Public Administration (USA/CAN/MEX) | $\$ 31,329$ | $\$ 0$ | $\$ 31,329$ |
| Total for State | $\$ 110,761,138,205$ | $\$ 63,633,578,269$ | $\$ 47,127,559,937$ |

